# STATE OF ARIZONA FILED

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JUL 2 7 1995

#### DEPARTMENT OF INSURANCE

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In the Matter of:
NOVA CASUALTY COMPANY

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Docket No. 95-169

CONSENT ORDER

Respondent.

A market conduct examination was made of Nova Casualty Insurance Company by Market Conduct Examiners for the Arizona Department of Insurance ("ADOI"). Based upon the Report of Examination of the Market Conduct Affairs of Nova, it is alleged that Nova has violated the provisions of Arizona Revised Statutes, Title 20, Sections 20-461 and 20-1632; and Arizona Administrative Code Rule ("A.A.C. R") 4-14-801 (now 20-6-801). Nova wishes to resolve this matter without formal adjudicative proceedings and hereby agrees to a Consent Order.

The Director of Insurance of the State of Arizona (the "Director") enters the following Findings of Fact and Conclusions of Law, which are neither admitted nor denied by Nova, and the following Order.

## FINDINGS OF FACT

- 1. Nova is authorized to transact property and casualty insurance pursuant to a Certificate of Authority issued by the Director.
- 2. The Examiners were authorized by the Director to conduct a market conduct examination of Nova. The on-site examination was concluded as of September 26, 1994 and a Report of Examination of the Market Conduct Affairs of Nova ("the Report") was written.

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The Examiners reviewed 275 of Nova's 5,454 motorcycle policy cancellations and non-renewals from January 1, 1991 through December 31, 1993. Of these, Nova failed to send refunds of unearned premium to insureds with notices of cancellation for underwriting reasons on two (2) policies.

4. The Examiners reviewed all 64 of Nova's first-party motorcycle total loss claim files from January 1, 1991 through December 31, 1993. As to these, Nova determined actual cash value in 22 files (34.4%) by using a service which includes sales outside of the local market area rather than by obtaining the price of a comparable motorcycle in the local market area or by obtaining two or more quotations from two or more qualified dealers within the local market area.

5. NOVA failed to pay 17 first party total loss claimants (26.5%) the full amount of sales taxes, license fees and other fees incident to transfer of evidence of ownership of a comparable motorcycle. These claimants were underpaid by the amount of \$3085.55. This amount has since been paid to these claimants.

6. NOVA failed to adequately document five (5) first party total loss files (7.8%) to support a total of \$930.00 in deductions from actual cash value. This amount has since been paid to these claimants.

### CONCLUSIONS OF LAW

1. By failing to send refunds of unearned premium to insureds with notices of cancellation, Nova violated A.R.S. § 20-1632(A)(3).

. . . . .

- 2. By failing to determine actual cash value by obtaining the price of a comparable motorcycle in the local market area or by obtaining two or more quotations from two or more qualified dealers within the local market area, Nova violated A.A.C. R4-14-801(H)(1)(b) and A.R.S. § 20-461(A)(6).
- 3. By failing to settle first-party motorcycle total losses by paying claimants the actual cash value plus all applicable taxes, license fees and other fees incident to transfer of evidence of ownership of a comparable motorcycle, Nova violated A.A.C.R4-14-801(H)(1)(b) and A.R.S. § 20-461(A)(6).
- 4. By failing to adequately document files to support deductions from actual cash value, Nova violated A.A.C. R4-14-801(H)(1)(c) and A.R.S. § 20-461(A)(6).
- 5. Grounds exist for the entry of the provisions of the following Order.

#### ORDER

Nova, having admitted the jurisdiction of the Director to enter the Order set forth herein, having waived the Notice of Hearing and the hearing, having waived any and all rights to appeal this Order, and having consented to the entry of the Order set forth hereafter, and there being no just reason for delay:

## IT IS HEREBY ORDERED THAT:

- 1. Unless otherwise permitted by law, Nova shall cease and desist from:
- a. determining the actual cash value of first-party total loss motorcycles other than by obtaining the price of a comparable motorcycle in the local market area or by obtaining

two or more quotations from two or more qualified dealers within the local market area;

- b. failing to pay first party motorcycle total loss claimants for all applicable taxes, license fees and other fees incident to transfer of evidence of ownership of a comparable motorcycle;
- c. failing to adequately document all first party motorcycle total loss files to support deductions from actual cash value.
- 2. Within 60 days of the filed date of this Order, Nova shall file with the Director an action plan which outlines steps to be taken by Nova to ensure that:
- a. the actual cash value of first-party total loss motorcycles is determined pursuant to A.A.C.R20-6-801(H), with any deductions from actual cash value to be documented pursuant to  $\Lambda$ .A.C.R20-6-801(H)(1)(c); and
- b. first party total loss claimants are paid all applicable taxes, license fees and other fees incident to transfer of evidence of ownership of a comparable motorcycle.

  The action plan shall include copies of memoranda to be sent to Nova's staff adjusters and independent adjusters outlining steps to be taken in determining actual cash value and taxes and fees due.
- 3. The ADOI shall be permitted, through authorized representatives, to verify that Nova has complied with all provisions of this Order, and the Director may separately order Nova to comply.

. . . . .

4. Nova shall pay a civil penalty of Three Thousand Five Hundred Dollars (\$3,500) to the Director for remission to the State Treasurer for deposit in the State General Fund in accordance with A.R.S. § 20-220(B). This civil penalty shall be provided to the Market Conduct Examinations Division of the ADOI on or before July 7, 1995.

5. The Report of Examination of the Market Conduct Affairs of Nova as of September 16, 1994, including the response to the Report submitted by Respondents, shall be filed with the ADOI.

DATED at Phoenix, Arizona this 27th day of July ,1995.

Chris Herstam
Director of Insurance

## CONSENT TO ORDER

- 1. Respondent, Nova Casualty Company, has reviewed the foregoing Order.
- 2. Respondent is aware of its right to a hearing, at which hearing Respondent may be represented by counsel, present evidence and cross-examine witnesses. Respondent has irrevocably waived its right to such public hearing and to any court appeals relating thereto.
- 3. Respondent admits the jurisdiction of the Director of Insurance, State of Arizona, and consent to the entry of this Order.
- 4. Respondent states that no promise of any kind or nature whatsoever was made to induce them to enter into this Order and that they have entered into this Order voluntarily.
- 5. Respondent acknowledges that the acceptance of this Order by the Director of Insurance, State of Arizona, is solely for the purpose of settling this litigation against it and does not preclude any other agency or officer of the state or subdivision thereof from instituting other civil or criminal proceedings as may be appropriate now or in the future.
- 6. Harsha Acharya represents that, as Executive Vice President , she is an officer of Nova Casualty Company, and that, as such, she has been authorized by Respondent to enter into this Order for and on their behalf.

NOVA CASUALTY COMPANY

7/11/95 Date

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1 COPY of the foregoing mailed/delivered this 27th day of July 2 , 1995, to: Charles R. Cohen 3 Deputy Director Gregory Y. Harris 4 Executive Assistant Director Lewis D. Kowal 5 Chief Administrative Law Judge Erin H. Klug Executive Assistant to the Director Jimmy R. Potts Examinations Coordinator Market Conduct Examinations Division 8 Saul R. Saulson Examinations Supervisor 9 Market Conduct Examinations Division Lynda Aguila 10 Assistant Examiner Market Conduct Examinations Division 11 Mary Butterfield Assistant Director 12 Life & Health Division Deloris E. Williamson 13 Assistant Director Rates & Regulations Division 14 Gary Torticill Assistant Director and Chief Financial Examiner 15 Corporate & Financial Affairs Division Cathy O'Neil 16 Assistant Director Consumer Services and Investigations 17 Dean Ehler Supervisor Property and Casualty Section 18 19 DEPARTMENT OF INSURANCE 2910 North 44th Street, Suite 210 20 Phoenix, AZ 85018 21 Harsha Acharya, Vice President 22 Nova Casualty Company 180 Oak Street 23 Buffalo, New York 14203-1610 24 25 26

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